



## Energy Efficiency Project Manager

### ***Why Resilient Buildings Group (RBG)?***

We are mission-driven to find comprehensive, integrated, cost-effective solutions for each client and each project. We strive to accomplish this mission as a team while maintaining a fun and interactive workplace. We feel it is of the utmost importance to provide a working environment built on flexibility, trust, and collaboration. RBG's culture is built on a "team-first" approach, which emphasizes the importance of employee engagement and positive feedback. Our team is built on the common interest of energy efficiency, resiliency, and the importance of contributing to solutions that support a healthier planet.

### ***Energy Efficiency Project Manager Description***

We are adding additional Energy Efficiency Project Managers to expand our team. You will work with businesses and municipalities as well as contractors to communicate the benefits of energy efficiency and the offerings of the NHSaves program, and other resources. NHSaves provides New Hampshire customers with information, incentives, and support designed to save energy, reduce costs, and protect our environment statewide. You will join our team of Project Managers who are the go-to resource for commercial & industrial businesses and municipalities who are pursuing energy efficiency.

### ***Responsibilities:***

- Develop relationships and work directly with small & large businesses, municipalities, and contractors who are pursuing energy-efficiency projects.
- Guide customers through the process of identifying energy-efficiency opportunities, gathering the necessary documents, and submitting for incentives from NHSaves.
- Be knowledgeable of the various offerings of the NHSaves program and be able to present that information to facilities managers, energy committees, contractors, supply houses, building owners, school officials, etc.
- Assist customers in analyzing utility bills to determine energy usage trends. Present a business case to prioritize energy improvement recommendations.
- Expand our network of Trade Allies such as contractors, supply houses, and energy committees to promote energy efficiency and program participation.
- Work on projects individually and collaborate with teams inside and outside of our organization.
- Attend committee meetings, networking events, local conferences, and trade shows.

**Requirements:**

- Enjoy working in a collaborative, supportive atmosphere and be able to achieve business and personal objectives.
- Ideal candidate will be detail-oriented, organized, a problem solver, pro-active/self-starter, and can prioritize workload.
- Customer service experience preferred. Be able to engage with customers from different industries and backgrounds.
- Ability to communicate verbally and in writing effectively with customers, clients, and employees.
- Technical knowledge is not necessary, technical training is available, and you will learn to discuss the basic elements of energy-consuming equipment in customer facilities (Lighting, HVAC, hot water systems, insulation, and integrated design). There are many opportunities for professional development.
- Basic computer skills.
- Experience with Customer Relationship Management Systems (CRM) a plus.
- Reliable transportation
- 4 years of college education, or equivalent years of experience

**Additional Info:**

Health, Dental, Life & Disability, Retirement plan with Company match, generous Paid time off allowance, flexible work schedule, hybrid work option, supportive team environment

Hours/Week: Full time (40 Hours) with flexible scheduling

Pay: \$45,000 - \$52,000 per year (Based on experience level)

Location: Our office is in Concord, NH. Our preference is to do a hybrid onboarding of in-person and virtual meetings. Once self-sufficient, the position can be mostly remote and in the field.



For consideration, please forward a cover letter and resume to: [dbaker@rbgnh.com](mailto:dbaker@rbgnh.com)